# Infopro Learning

# Leadership, Commercial, **&** Professional
## Development Catalog

**Scan the QR Code** to Access
Our Library of 50+ Leadership
Courses

# Building Your Performance-Ready Workforce

> *As the modern work environment evolves it is important for leaders at all levels to evolve with it. Our team of researchers and developers keeps a collective 'finger on the pulse' of today's leadership challenges to create fresh and relevant training solutions.*



## Dan Rust
**Head of Global Leadership and Organizational Development,**
Infopro Learning

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# As a leader,
# are you evolving?

The world is experiencing unprecedented levels of complexity and disruption, with rapid change, uncertainty, and evolving challenges reshaping leadership across the globe. Leaders in business, government, and non-profits face immense pressure to navigate a demanding workforce while delivering results in an increasingly volatile environment.

Infopro Learning offers a range of leadership skills programs designed to support leaders at every stage. From emerging leaders building foundational skills to mid-career professionals accelerating their capabilities, and senior leaders navigating complex decision-making, these solutions are tailored to meet diverse needs.

Interactive, experiential leadership courses are available virtually or in-person, providing flexibility for leaders globally. With a team of over 2,000 facilitators fluent in more than 27 languages, support is accessible worldwide. Additionally, customized or hybrid leadership programs can be developed to integrate specific organizational content with proven methodologies to achieve leadership objectives.

**Continuously updated to relfect current challenges**

**Ready-to-deploy, fully custom and hybrid programs**

**Leadership competency models**

**Leadership skill and style assessments**

**Digital enhancement and blended learning options**

**Talent management solutions and consulting**

# Your Strategic Leadership Development Partner

Leadership development strategy consulting

Organizational design and alignment consulting

Talent management solutions and consulting

Employee engagement assessment and consulting

Workforce performance consulting

# Leadership that Empower Teams

Our leadership skills focus on empowering teams through effective communication, decision-making, and collaboration. We emphasize adaptability, emotional intelligence, and inclusive leadership to help leaders build trust, inspire action, and solve challenges. By strengthening these core skills, leaders can motivate their teams to work together, achieve goals, and navigate change with confidence. Our approach helps create a supportive environment where individuals are valued, and teams can perform at their highest potential.

# Early **Career Development**

Transitioning into leadership can be challenging for early career professionals. Our development programs combine coaching, mentoring, and targeted training to help new managers build essential skills. Participants will learn to manage teams, conduct meaningful performance reviews, give and receive feedback, lead effective meetings, and align their leadership style with their values, setting them up to drive team success and growth.

## Programs Offered

- **Emerging Leader Series**
- **Transition to Leadership**
- **Effective Performance Reviews**
- **Facilitation Skills for Leaders**
- **Your Personal Leadership Brand**

**SCAN QR Code** for details on programs relevant to Early Career Development

# Mid **Career Development**

Mid-career professionals often face challenges as they prepare for senior roles. Our programs combine coaching, mentoring, and targeted training to build key leadership skills. Participants will improve their ability to manage difficult conversations, think strategically, optimize team performance, resolve conflicts, communicate effectively with stakeholders, and lead through change—equipping them to drive results and support organizational growth.

## Programs Offered

- Applying Strategic, Critical, and Systems Thinking

- Fostering a Growth Mindset for Leaders

- Change Acceleration Process

- Emotional Intelligence for Leaders



**SCAN QR Code** for details on programs relevant to Mid Career Development

- Leading Remote & Hybrid Teams

- Elevating Difficult Performance Conversations

- The Leader as Coach

- Adaptive Leadership: Situational Coaching

- Leading and Influencing Project Teams

- Strategic Thinking and Business Planning

- Building a Culture of Accountability

- Cracking the Engagement Code

- Innovating through Design Thinking

- Thriving Through Change with Resilience

- Trusted Advisor Skills

- DISC-based Communication Strategies for Leaders

- Negotiation Hacks & Power Moves

- R.E.A.L. Negotiation

# Senior **Leader Development**

The Senior Leader Development Programs are designed to refine strategic thinking, enhance communication, and strengthen executive presence. Tailored courses help leaders align values and culture, make data-driven decisions, and communicate effectively. Participants will gain skills in stress management, build trust, and develop the ability to lead with confidence in complex and uncertain environments, ensuring they can navigate challenges and drive organizational success with clarity, impact, and resilience.

## Programs Offered

- Vanguard Leadership for a Rapidly Evolving World
- Strategic Leadership
- Executive Energy & Presence
- Financial Acumen for Non-Finance Leaders



**SCAN QR Code** for details on programs relevant to Senior Leader Development

# Universal **Development**

We have a number of programs that are appropriate for leaders at all levels of an organization, both formal and informal leaders. These self-leadership programs drive personal and professional growth throughout one's career. For organizations these programs can result in a stronger leadership pipeline for succession planning.

## Programs Offered

- Getting Stuff Done
- Building Self-Confidence
- Business Writing Skills
- Telling your Brand Story
- Optimal Remote & Hybrid Work Practices
- Critical Thinking & Problem-Solving
- Commitment to Extraordinary Service
- Communicating with Clarity
- Giving and Receiving Feedback
- Interviewing and Selecting the Best Talent
- Energy & Stress Management for Leaders
- Influencing for Impact
- Managing Conflict in the Workplace
- Data Visualization Storytelling
- Facilitating High-impact Learning
- Delivering Compelling Presentations



**SCAN QR Code**
for details on programs relevant to Universal Development

# Commercial
# **Leader Development**

Commercial leaders need advanced skills to excel in today's competitive market. Development programs focus on strategic sales leadership, performance management, and fostering a growth mindset within teams. Participants will enhance their ability to drive innovation, align activities with targets, and improve coaching. Key outcomes include increased sales performance, optimized productivity, a proven sales strategy, and a commitment to continuous learning, ensuring sustained business success.

## Programs Offered

- **Strategic Sales Leadership**

- **The Leader as Sales Coach**

- **Fostering a Growth Mindset for Sales Pros**

- **Performance Management for Sales Leaders**



**SCAN QR Code** for details on programs relevant to Commerical Leader Development

**SCAN QR Code**
for details on
programs relevant
to Inclusive Leader
Development

# Inclusive Leader Development

Unconscious bias and cultural misunderstandings can hinder business performance, affecting employee engagement and innovation. DEI training empowers leaders to build an inclusive workplace by improving bias awareness, communication, and leadership authenticity. Leaders will strengthen relationships, foster diverse perspectives, and create a culture of respect and trust, driving better decision-making, talent retention, and organizational success through a commitment to diversity, equity, and inclusion.

## Programs Offered

- Leading Across Cultures and Generations

- Intersectionality at Work

- Unconscious Workplace Bias

- Building a Culture of Trust

- Mentoring High-potential Employees

- Inclusive Leadership

- Active Allyship

# About Infopro Learning

## Building Your Performance-Ready Workforce

At Infopro Learning, we're driven by a singular purpose: unlocking human potential. For over 30 years, we've been transforming the way organizations develop their most valuable asset - their people. As a comprehensive learning and talent consulting agency, we drive integrated development across individuals, teams, and organizations to build a performance-ready workforce.

A performance-ready workforce is one that combines the right skills, agility, and mindset to drive business success. It's where individuals become proficient faster, teams deliver exceptional results, and organizations adapt swiftly to change.

In today's Human+AI era, performance-readiness means mastering new ways of working as AI disrupts traditional value streams and workflows. We empower organizations to navigate this transformation by cultivating the essential technological and human skills needed for evolving workflows, ensuring your workforce doesn't just adapt to change but they drive it.

Trusted by Fortune 500 companies globally and recognized with over 350 industry awards, we've helped millions of professionals unlock their potential. Ready to build your performance-ready workforce? **Let's start the conversation today.**

## Our Solutions

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| Managed Learning Services AI+ | Custom Content Development | Leadership Programs and Consulting | Training Delivery Services |
| AI+ Technology | Sales Training | Staff Augmentation | Learning Strategy |

## Awards & Recognition